



## COMPLIANCE SUBSCRIPTION PROGRAM

### VisibleThread Subscription

Customer (please complete ALL of the following information):

Company Name

Primary Point of Contact

Street Address:

City, ST:

Postal Code:

Email:

Phone:

Order Ref: VT-Compliance\_Sub

All orders must be accompanied with a copy of a check for the amount below.

Checks should be sent to:

VisibleThread  
1101 E. 33rd Street  
3rd Floor, Suite #C300  
Baltimore, MD 21218

From: Rowland Bradley (Your VisibleThread Account Manager)

**This Program Expires Sept. 30, 2014**

VisibleThread North American Sales  
[Rowland.Bradley@visiblethread.com](mailto:Rowland.Bradley@visiblethread.com)  
202.438.5088

Description	Fees	Quantity	Total
			USD
VisibleThread Compliance Subscription) (Annual	\$1,595	1	\$1,595

We agree to the terms outlined above & to the VisibleThread End User License Agreement.

Signature: \_\_\_\_\_

NAME (printed): \_\_\_\_\_

## What people say

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“**VisibleThread** can detect a large number of issues, aiding in defect detection, as well as driving consistency and compliance around loose language.”

*Tom Murphy, Research Director, Gartner.*

[VisibleThread Named “Cool Vendor” by Leading Analyst Firm - Content Analysis Software Identifies Defects, Risky Language, and Makes Reviewing Documents 45 Percent more Efficient](#)

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“This is the first time I am in a position to get immediate & early visibility into the document content itself, meaning we can spot issues earlier. Our proposal teams continue working in MS Word, making our Total Cost of Ownership very low.”

*David Abensour, CTO, Agilisys.*

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“The benefits associated with **VisibleThread** are twofold: increased efficiency as a result of automation of the document review-and-inspection process, and prevention of problems downstream in the project lifecycle.”

*Michael Azoff, Principal Analyst, Ovum.*

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(Major Beltway Integrator)

“Having an integrated dashboard with the ability to identify compliance obligations; ‘will’, ‘shall’ eliminates what had previously taken me days. Red flagging language and structure defects improves our productivity and increases our likelihood of success.”

*Jeff Johnson, VP of Contracts*

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“**VisibleThread** is providing a good product and category for organizations that need to improve process quality, especially for organizations that have to work around compliance guidelines. That’s the sweet spot.”

*Theresa Lanowitz, Principal Voke*

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